

# Special offer

This is an opportunity for all those working in insurance, takaful or bancassurance to study for and attain qualifications from the Chartered Insurance Institute during the Holy month of Ramadan at reduced prices.

RISC is also offering job seekers an opportunity to increase their chances of finding a job in the industry.

## AWF Award in Financial Planning 05—09 May 2019

This single-unit Award builds the skills and knowledge in identifying sales opportunities and giving advice on life assurance protection, savings and retirement products. It offers guidance on what constitutes professional practice, providing a framework for ethical behaviour.

It is aimed for:

- ◆ financial planning advisors and intermediaries working in customer facing roles in life insurance and savings products;
- ◆ designated officers working in bancassurance seeking to satisfy minimum qualification standards by the Insurance Authority;
- ◆ graduates and job seekers who wish to increase their chances of being selected for a job in the industry.



# 50%

Discount for up to 3 bonafide job seekers

# THIS RAMADAN 2019

3:30 PM—6:00 PM  
Jumeirah Lakes Towers  
Dubai, United Arab Emirates

## W04 Award in Customer Service 19—23 May 2019

This single-unit Award is designed to build the skills and knowledge required to deliver excellent customer service in insurance, takaful and bancassurance.

It is aimed for

- ◆ those working in customer facing roles;
- ◆ those who are at the start of their career;
- ◆ those practitioners who are seeking to satisfy minimum qualification standards by the Insurance Authority; and
- ◆ Graduates and job seekers who wish to increase their chances of being selected for a job in the industry

## THE ROUTE

Register before 23rd April 2019 and receive your CII textbook and access to Revionmate.

Read the textbook and make full use of RISC Institute's e-learning resources in your own time.

Participate in the RISC in-class or virtual live class tutorials covering 20 case studies for five consecutive days between 3.30 and 6 p.m during Ramadan.

Sit for your CII online examination in the last week of may before Eid al-Fitr

Celebrate your Success

## METHODOLOGY

Apply the concepts and theories through 20 case studies each having between 5 to 8 questions. At the end of each case study, a brief explanation of the key concepts covered in the case will be given by the trainer. Participants will use an audience response system to individually answer each question and the score is provided to the participant and/or the sponsor at the end of the course. The courses are also available on Virtual Live Classes.

A Record of Participation will be granted to trainees who answer 95 percent of the questions and get at least 50% correct.

## COURSE FEE

All inclusive rate of **AED 2,990** per person per course. 50% off for up to three bonafide job seekers.

The fee includes:

- ▶ Tuition, course materials, one-time CII online exam registration and sitting
- ▶ Access to RISC e-learning platform with resources including:
  - ⇒ brief notes and short videos on key concepts and terminology used in the textbook
  - ⇒ end of chapter, self-assessment, short answer questions that they can compare to model answers
  - ⇒ Flash cards for quick revision

## REGISTRATION AND INFORMATION

Contact RISC Institute Customer Services

☎ +971 4 3616431 / 30

✉ [customerservice@riscinstitute.com](mailto:customerservice@riscinstitute.com)

💻 [www.riscinstitute.com](http://www.riscinstitute.com)

🏢 1704 Mazaya Business Avenue BB2  
PO Box 336513, Jumeirah Lakes Towers  
Dubai, United Arab Emirates

## THE TRAINER

**Silvan Said, ACII ARM**

Chartered Insurance Practitioner

CII Accredited Advanced Insurance Trainer



# ENHANCE YOUR KNOWLEDGE AND TAKE ADVANTAGE OF REDUCED COURSE FEES THIS RAMADAN



## CHIPP CERTIFICATE IN HEALTH INSURANCE PRINCIPLES AND PRACTICES IN UAE 26—29 May 2019

This course is designed to provide persons working in the health insurance industry in the United Arab Emirates with foundation knowledge in health insurance principles and practices that are universally applied in the international insurance market.

The course will further provide learners with an understanding of the conduct of the Health Insurance Market in UAE as well as the regulatory and supervisory framework.

### WHO SHOULD ATTEND?

- ◆ The course assumes no knowledge of insurance and is aimed at new graduates, jobseekers, and new and existing employees in the industry.
- ◆ Individual who advises upon, markets or sells health insurance products by any marketing channel whatsoever
- ◆ Insurance practitioners and ancillary service providers in healthcare.
- ◆ CHIPP is also beneficial for people who work with employers and sponsors who buy group Medical insurance.

### ASSESSMENT AND AWARD

Two hours, 75 multiple choice questions, computer-based examination. Pass mark is 70%. A Certificate of Completion attested by KHDA will be awarded to those trainees passing the assessment

**9:00 AM—3:00 PM**  
Jumeirah Lakes Towers  
Dubai, United Arab Emirates

## PRP03 INSURANCE COMPETENCY SERIES INSURANCE BROKING PRINCIPLES AND BEST PRACTICES 02—03 June 2019

The course provides knowledge and understanding of the roles and responsibilities of insurance broking organizations. By the end of this course, successful participants will be able to:

- ▶ describe the services offered by insurance brokers
- ▶ explain the role and responsibilities of the insurance broker in the market
- ▶ demonstrate the need for market segmentation and the distinguish between different customers' needs and expectations
- ▶ collate and organize underwriting information and material facts about a risk
- ▶ produce a slip and obtain quotations from insurers
- ▶ develop and present a proposal to the client with recommendations
- ▶ outline the model Terms of Business Agreement between insurers and brokers, and brokers and their clients

### WHO SHOULD ATTEND?

- ◆ New recruits and trainees / staff with limited experience and no formal training in the subject matter
- ◆ Sales persons and customer facing staff / insurance brokers
- ◆ Non-technical staff who provide support services to the core operations.
- ◆ Marketing staff who are involved in product design and promotion.

### ASSESSMENT AND AWARD

A formative assessment is conducted during the course in the form of on-screen quizzes. The trainer will use an audience response system so that each trainee's participation in the quizzes is individually recorded and monitored.

A Certificate of Completion attested by KHDA will be awarded to those participants who pass the assessment. Pass mark is 70% for which 10% of the score will be awarded for full attendance and 90% for correct answers in the in-class quizzes.

# SPECIAL RAMADAN RATES



COURSE NAME	COURSE FEE
<b>CHIPP</b> Certificate in Health Insurance Principles and Practices	AED 2,500
<b>PRP03</b> Insurance Broking Principles and Best Practices	AED 1,800

Non-refundable Admission fee of AED 500 is payable upon registration to confirm that participant will opt to take up the offered places. This fee shall be deducted from the total course fee. The above rates are inclusive of 5% VAT.


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## THE PACKAGE

- In-class tuition by a professional trainer
- Printed presentation and slides
- Access to RISC e-learning platform
- PDF course book for CHIPP
- One-time examination for CHIPP
- RISC completion certificate attested by KHDA

Scan QR code to register



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